University Medical Center of Southern Nevada
Governing Board Audit and Finance Committee Meeting
Special Meeting
June 10, 2015

UMC Conference Room I/J
Trauma Building, 5th Floor
800 Rose Street
Las Vegas, Clark County, Nevada
Wednesday, June 10, 2015
3:00 p.m.

The University Medical Center Governing Board Audit and Finance Committee met in special session in Conference Room I/J, UMC Trauma Building, 5th Floor, Las Vegas, Clark County, Nevada, on Wednesday, June 10, 2015, at the hour of 3:00 p.m. The meeting was called to order at the hour of 3:05 p.m. by Acting Committee Chair, Donald Mackay and the following members were present, which constituted a quorum of the members thereof.

CALL TO ORDER

Board Members:

Present:
Donald Mackay, Acting Chair
Robyn Caspersen (non-voting member)
Jeff Ellis
Harry Hagerty

Absent:
Eileen Raney (Excused)
Michael Saltman

Others Present:
Stephanie Merrill, Chief Financial Officer
Mason VanHouweling, Chief Executive Officer
Cindy Dwyer, Board Secretary

SECTION 1. OPENING CEREMONIES

ITEM NO. 1 PUBLIC COMMENT

Acting Chair Mackay asked if there were any persons present in the audience wishing to be heard on any item on this agenda.

Speaker(s): None

ITEM NO. 2 Approval of Agenda *(For possible action)*

FINAL ACTION: A motion was made by Jeff Ellis that the agenda be approved as recommended. Motion carried by unanimous vote.

<u>SECTION 2. BUSINESS ITEMS</u>

ITEM NO. 3 Discuss details of proposals with potential consultants to assist with the selection of the replacement Electronic Health Record (EHR) clinicals product, and make a recommendation to the Governing Board for final selection; and take other action as deemed appropriate. ***(For possible action)***

<u>DOCUMENT SUBMITTED</u>: Questions for Consultant/Advisor on EHR Replacement

<u>DISCUSSION</u>: A list of 12 questions previously established to determine each vendor's experience and approach to the project was provided. However, in an effort to facilitate the interviews, Questions 6 and 7 were eliminated, as they were covered briefly in Question 4. For the purposes of discussion following the interviews, the Committee agreed that they would evaluate each vendor on each question with a score of 1 to 5, with 1 being the best . Each of the vendors met with the Committee and was asked the same pre-determined questions.

Vendors included:

- Dell Services
  - Greg Watson, Professional Services Leader
  - Sandra Nutten, Professional Services Leader

- The Rosenberg Group (TRG)
  - Brian Rosenberg, Owner and Chief Executive Officer

- Cordea Consulting
  - Andy Vassallo, President
  - Jerry Davis, Senior Partner

Acting Chair Mackay called for a brief recess at 4:40 p.m. between the interviews with TRG and Cordea Consulting. The meeting was reconvened at 4:55 p.m.

Following all three interviews, the Committee discussed the responses. All three companies appeared confident they could accomplish the statement of work with the resources they have. The Committee was in agreement that Mr. Rosenberg of the Rosenberg Group (TRG) was the best prepared to answer the specific questions. The Committee's main concern with TRG was that with a staff of one, if something unforeseen happened and he was unable to complete the assignment, there would be no back-up person to pick up the project. Though Member Caspersen noted that being a staff of one could also be an advantage – he would have more flexibility and wouldn't be bound by processes and standardized methodology that a larger group would

Member Ellis noted that during their interview, Dell made reference to flow charting the current state and future state at UMC. He asked how important that information would be for selecting a new system, and whether TRG would have the depth to perform that work on a timely basis. CIO McKinley responded that we have documented the current state over the past two years, and that there is much less work to determine the future state. He further noted that the contract could include specific timeframes for each phase. Mr. McKinley noted that the most important aspect of this engagement is strong in change management. The Committee was in agreement that change management was the strength of TRG.

There was discussion about the varying prices of the three vendors, and it was noted that these consultant fees are an unbudgeted expense. Member Ellis noted that additional expense could potentially make the eventual investment in a system more effective.

The Committee reached a consensus to recommend TRG for the project, with a requirement that Brian Rosenberg be the principal for the entire project with a financial penalty if he is not.

FINAL ACTION: A motion was made by Donald Mackay to recommend that the Governing Board engage The Rosenberg Group, and that the contract include terms to ensure continuity with Brian Rosenberg as the project lead. Motion carried by unanimous vote.

COMMENTS BY THE GENERAL PUBLIC:

At this time, Acting Chair Mackay asked if there were any persons present in the audience wishing to be heard on any items not listed on the posted agenda.

SPEAKERS(S): None

There being no further business to come before the Committee at this time, at the hour of 6:19 p.m., Acting Chair Mackay adjourned the meeting.

MINUTES APPROVED: ____________________